

# Price and Premium Database

Fair Trade USA  
Version 1.3.0

Products with special Price or Premium terms are identified by an asterisk (\*) in the "Special Price Terms" column. For an explanation, consult the Special Price and Premium Terms document.

Product Category	Product	Product Form	Product Characteristic	Quality	Country/Region	Incoterm Level	Special Price Terms	Unit	Quantity	Currency	Fair Trade Minimum Price	Fair Trade Premium	Relevant Market Price	Effective Date
Apparel and Home Goods	Apparel and Home Goods	Factory	Factory		World-wide	FOB						1-10%		4/2/2013
Cane sugar	Cane sugar	All forms		Organic	World-wide	FOB		MT	1	USD	Commercial price	80		10/1/2009
Cane sugar	Cane sugar	All forms		Conventional	World-wide	FOB		MT	1	USD	Commercial price	60		10/1/2009
Cocoa	Cocoa	Beans		Conventional	World-wide	FOB	*	MT	1	USD	2000	200	refer to Special Price and Premium Terms	1/1/2011
Cocoa	Cocoa	Beans		Organic	World-wide	FOB	*	MT	1	USD	2300	200	refer to Special Price and Premium Terms	1/1/2011
Cocoa	Cocoa	Liquor		Conventional / Organic	World-wide	FOB	*	MT	1	USD	refer to Special Price and Premium Terms	250	refer to Special Price and Premium Terms	1/1/2011
Cocoa	Cocoa	Butter		Conventional / Organic	World-wide	FOB	*	MT	1	USD	refer to Special Price and Premium Terms	530	refer to Special Price and Premium Terms	1/1/2011
Cocoa	Cocoa	Powder		Conventional / Organic	World-wide	FOB	*	MT	1	USD	refer to Special Price and Premium Terms	470	refer to Special Price and Premium Terms	1/1/2011
Cocoa	Cocoa	Butter and powder	Bought together in the processing proportions: butter stands to powder as 1 stands to 1.12	Conventional / Organic	World-wide	FOB	*	MT	1	USD	refer to Special Price and Premium Terms	250	refer to Special Price and Premium Terms	1/1/2011
Coffee	Arabica Coffee		Washed	Conventional	World-wide	FOB	*	lbs	1	USD	1.4	0.2	NYBOT/ICE	4/1/2011
Coffee	Arabica Coffee		Washed / Natural	Organic	World-wide	FOB	*	lbs	1	USD	0.3 Organic Differential	0.2	NYBOT/ICE	4/1/2011
Coffee	Arabica Coffee		Natural	Conventional	World-wide	FOB	*	lbs	1	USD	1.35	0.2	NYBOT/ICE	4/1/2011
Coffee	Robusta Coffee		Washed	Conventional	World-wide	FOB		lbs	1	USD	1.05	0.2	Euronext/Liffe	4/1/2011
Coffee	Robusta Coffee		Washed / Natural	Organic	World-wide	FOB		lbs	1	USD	0.3 Organic Differential	0.2	Euronext/Liffe	4/1/2011
Coffee	Robusta Coffee		Natural	Conventional	World-wide	FOB		lbs	1	USD	1.01	0.2	Euronext/Liffe	4/1/2011
CPG	Palm oil	CPO		Organic	Colombia	FOB		MT	1	USD	Commercial price	50		2/1/2016
Flowers and Plants	Cut Flowers		Single stem flowers	Conventional	World-wide	FOB		stems	1		Commercial price	10% of the commercial price		
Flowers and Plants	Cut Flowers and Cut Foliage		Bouquets	Conventional	World-wide	FOB		bouquets	1		Commercial price	10% of the commercial price		



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Flowers and Plants	Cut Flowers and Cut Foliage		Bunches	Conventional	World-wide	FOB		bunches	1		Commercial price	10% of the commercial price		
Flowers and Plants	Ornamental Plants		Pot plants, bulbs and trees	Conventional	World-wide	FOB		units	1		Commercial price	10% of the commercial price		10/31/2008
Fresh Fruit	Baobab	For Processing	Baobab oil	Organic / Conventional	Zimbabwe	EXW		kg	1	USD	Commercial price	0.05		2/2/2015
Grains	Quinoa		processed (rinsed from saponine)	Conventional	South America	FOB	*	MT	1	USD	2250	260		4/1/2011
Grains	Quinoa		processed (rinsed from saponine)	Organic	South America	FOB	*	MT	1	USD	2600	260		4/1/2011
Grains	Rice	Paddy	Normal Long grain	Conventional	Thailand	EXW		MT	1	THB	9399	870		6/1/2012
Grains	Rice	Paddy	Normal Long grain	Organic	Thailand	EXW		MT	1	THB	10182	870		6/1/2012
Grains	Rice	Paddy	Jasmine / Jasmine (red)	Conventional	Thailand	EXW		MT	1	THB	14360	870		6/1/2012
Grains	Rice	Paddy	Jasmine / Jasmine (red)	Organic	Thailand	EXW		MT	1	THB	15665	870		6/1/2012
Herbs / Spices	Black Pepper			Organic	India / Sri Lanka	Farm Gate		kg	1	EUR	1.13	0.08		5/4/2006
Herbs / Spices	Black Pepper			Conventional	World-wide			kg	1		Commercial price	15% of the commercial price		7/22/2009
Herbs / Spices	Black Pepper			Organic	World-wide except India / Sri Lanka			kg	1		Commercial price	15% of the commercial price		7/22/2009
Herbs / Spices	Camomile			Conventional / Organic	World-wide			kg	1	EUR	Commercial price	0.5		1/2/2004
Herbs / Spices	Chia	Fresh	Seed	Organic	Paraguay	FOB		lbs	1	USD	Commercial price	15% of the commercial price		11/26/2014
Herbs / Spices	Cinnamon			Organic	India / Sri Lanka	Farm Gate		kg	1	EUR	3.64	0.21		5/11/2009
Herbs / Spices	Cinnamon			Conventional	World-wide			kg	1		Commercial price	15% of the commercial price		7/11/2009
Herbs / Spices	Cinnamon			Organic	World-wide except India / Sri Lanka			kg	1		Commercial price	15% of the commercial price		7/11/2009
Herbs / Spices	Clove			Organic	India / Sri Lanka	Farm Gate		kg	1	EUR	2.36	0.31		5/3/2006
Herbs / Spices	Clove			Conventional	World-wide			kg	1		Commercial price	15% of the commercial price		7/21/2009
Herbs / Spices	Clove			Organic	World-wide except India / Sri Lanka			kg	1		Commercial price	15% of the commercial price		7/21/2009
Herbs / Spices	Ginger	Fresh		Organic	India / Sri Lanka	Farm Gate		kg	1	EUR	0.57	0.06		5/11/2005
Herbs / Spices	Ginger	Dried		Organic	India / Sri Lanka	Farm Gate		kg	1	EUR	2.85	0.3		5/11/2005
Herbs / Spices	Ginger	Fresh / Dried		Conventional	World-wide			kg	1		Commercial price	15% of the commercial price		7/22/2009
Herbs / Spices	Ginger	Fresh / Dried		Organic	World-wide except India / Sri Lanka			kg	1		Commercial price	15% of the commercial price		7/22/2009



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Herbs / Spices	Herbs except Camomille, Mint and Hibiscus			Conventional / Organic	World-wide			kg	1		Commercial price	15% of the commercial price		7/22/2009
Herbs / Spices	Hibiscus			Conventional / Organic	World-wide	Farm Gate	*	kg	1	EUR	Commercial price	0.5		1/2/2004
Herbs / Spices	Hibiscus			Conventional / Organic	World-wide		*	kg	1	EUR	Commercial price	0.5		1/2/2004
Herbs / Spices	Mace			Organic	India	Farm Gate		kg	1	EUR	5.38	0.15		3/21/2005
Herbs / Spices	Mace			Organic	Sri Lanka	Farm Gate		kg	1	EUR	5.38	0.15		3/20/2005
Herbs / Spices	Mace			Conventional	World-wide			kg	1		Commercial price	15% of the commercial price		3/21/2005
Herbs / Spices	Mace			Organic	World-wide except India / Sri Lanka			kg	1		Commercial price	15% of the commercial price		3/21/2005
Herbs / Spices	Mate			Organic / Conventional	Brazil	Farm Gate		kg	1	USD	Commercial price	10% of the commercial price		8/3/2013
Herbs / Spices	Mint			Conventional / Organic	World-wide		*	kg	1	EUR	Commercial price	0.5		1/2/2004
Herbs / Spices	Rooibos			Conventional	South Africa	EXW	*	kg	1	ZAR	SPO: 20, Other: 13	SPO: 5, Other: 12		1/1/2008
Herbs / Spices	Rooibos			Organic	South Africa	EXW	*	kg	1	ZAR	SPO: 25, Other: 18	SPO: 5, Other: 12		1/1/2008
Herbs / Spices	Rooibos			Conventional	South Africa	FOB	*	kg	1	ZAR	SPO: 25, Other: 18	SPO: 5, Other: 12		1/1/2008
Herbs / Spices	Rooibos			Organic	South Africa	FOB	*	kg	1	ZAR	SPO: 30, Other: 23	SPO: 5, Other: 12		1/1/2008
Herbs / Spices	Spices except Vanilla, Black pepper, Cardamom, Clove, Ginger, Mace, Nutmeg, Turmeric, White pepper			Conventional	World-wide except India / Sri Lanka			kg	1		Commercial price	15% of the commercial price		3/21/2005
Herbs / Spices	Spices except Vanilla, Black pepper, Cardamom, Clove, Ginger, Mace, Nutmeg, Turmeric, White pepper			Organic	World-wide			kg	1		Commercial price	15% of the commercial price		3/21/2005
Herbs / Spices	Turmeric	Dried		Organic	India / Sri Lanka	Farm Gate		kg	1	EUR	1	0.03		3/21/2005
Herbs / Spices	Turmeric	Fresh		Organic	India / Sri Lanka	Farm Gate		kg	1	EUR	0.21	0.03		3/21/2005
Herbs / Spices	Turmeric	Fresh / Dried		Conventional	World-wide			kg	1		Commercial price	15% of the commercial price		7/22/2009
Herbs / Spices	Turmeric	Fresh / Dried		Organic	World-wide except India / Sri Lanka			kg	1		Commercial price	15% of the commercial price		7/22/2009
Herbs / Spices	Vanilla	Green		Conventional	Southern Asia	EXW		kg	1	USD	5.1	0.5		5/31/2009
Herbs / Spices	Vanilla	Green		Conventional	Africa	EXW		kg	1	USD	5.1	0.5		6/1/2009



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Herbs / Spices	Vanilla	Cured		Conventional	Africa / Southern Asia	EXW		kg	1	USD	41	6.5		6/1/2009
Herbs / Spices	Vanilla	Green		Organic	Africa / Southern Asia	EXW		kg	1	USD	5.6	0.5		6/1/2009
Herbs / Spices	Vanilla	Cured		Organic	Africa / Southern Asia	EXW		kg	1	USD	45	6.5		6/1/2009
Herbs / Spices	White Pepper			Organic	India / Sri Lanka	Farm Gate		kg	1	EUR	1.81	0.19		5/4/2006
Herbs / Spices	White Pepper			Conventional	World-wide			kg	1		Commercial price	15% of the commercial price		7/22/2009
Herbs / Spices	White Pepper			Organic	World-wide except India / Sri Lanka			kg	1		Commercial price	15% of the commercial price		7/22/2009
Honey	Honey	A Quality Honey		Conventional	World-wide	FOB		kg	1	USD	2.55	0.2		1/1/2012
Honey	Honey	A Quality Honey		Organic	World-wide	FOB		kg	1	USD	2.95	0.2		1/1/2012
Honey	Honey	B Quality Honey		Conventional	World-wide	FOB		kg	1	USD	2.3	0.2		1/1/2012
Honey	Honey	B Quality Honey		Organic	World-wide	FOB		kg	1	USD	2.66	0.2		1/1/2012
Nuts	Brazil Nut			Conventional	World-wide	EXW	*	pound	1	USD	1.13	0.17		3/27/2007
Nuts	Brazil Nut			Organic	World-wide	EXW	*	pound	1	USD	1.21	0.17		3/27/2007
Nuts	Brazil Nut			Conventional	World-wide	FOB		pound	1	USD	1.8	0.17		3/27/2007
Nuts	Brazil Nut			Organic	World-wide	FOB		pound	1	USD	1.92	0.17		3/27/2007
Nuts	Coconut	Processed By-products (where processing is included in the scope of the certificate)	All by-products of the coconut and coconut palm tree, unless otherwise noted	Conventional / Organic	World-wide	FOB		MT (or equivalent unit)	1	USD	Commercial price	90		7/2/2015
Nuts	Coconut	Processed By-products (where processing is included in the scope of the certificate)	Coconut Water	Conventional / Organic	World-wide	FOB		MT (or equivalent unit)	1	USD	Commercial price	40		7/2/2015
Nuts	Coconut	Processed By-products (where processing is included in the scope of the certificate)	Coconut Water Concentrate	Conventional / Organic	World-wide	FOB		MT (or equivalent unit)	1	USD	Commercial price	40*Conversion Rate from Coconut Water		7/2/2015
Nuts	Coconut	Whole coconut for processing (where processing is not included in the scope of the certificate)	Whole brown nut	Organic	Africa, Americas, Asia	EXW		Whole brown nut	1	USD	0.15	0.02		7/2/2015
Nuts	Coconut	Whole coconut for processing (where processing is not included in the scope of the certificate)	Whole brown nut	Conventional	Africa, Americas, Asia	EXW		Whole brown nut	1	USD	0.14	0.02		7/2/2015



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Nuts	Coconut	Whole coconut for processing (where processing is not included in the scope of the certificate)	Whole brown nut	Organic	Oceania	EXW		Whole brown nut	1	USD	0.09	0.01		7/2/2015
Nuts	Coconut	Whole coconut for processing (where processing is not included in the scope of the certificate)	Whole brown nut	Conventional	Oceania	EXW		Whole brown nut	1	USD	0.08	0.01		7/2/2015
Nuts	Coconut	Whole coconut for processing		Conventional	Pacific	EXW		Coconut	1	USD	0.08	0.02		7/2/2015
Oils / Oilseeds	Olive Oil		Virgin	Organic	Western Asia	EXW		kg	1	EUR	3.3	0.5		11/3/2006
Oils / Oilseeds	Olive Oil		Extra virgin	Conventional	Western Asia	EXW		kg	1	EUR	3.3	0.4		11/3/2006
Oils / Oilseeds	Olive Oil		Virgin	Conventional	Western Asia	EXW		kg	1	EUR	2.9	0.4		11/3/2006
Oils / Oilseeds	Shea Butter			Conventional	Western Asia, Eastern Asia, Middle Africa	EXW		mt	1	EUR	2440	185		5/30/2010
Oils / Oilseeds	Shea Butter			Organic	Western Asia, Eastern Asia, Middle Africa	EXW		mt	1	EUR	3000	185		5/30/2010
Oils / Oilseeds	Shea Butter			Conventional	Western Asia, Eastern Asia, Middle Africa	FOB		mt	1	EUR	2640	185		5/30/2010
Produce	Apple	Fresh		Organic	Argentina	EXW		lbs	1	USD	0.263	0.036		2/2/2015
Produce	Apple	Fresh		Organic	Argentina	FOB		lbs	1	USD	0.286	0.036		2/2/2015
Produce	Asparagus	Fresh	All varieties	Conventional	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.05		7/5/2012
Produce	Asparagus	Fresh	All varieties	Conventional	Peru	EXW/FOB		lbs	1	USD	Commercial price	0.06		8/28/2017
Produce	Avocado	Fresh		Organic	World-wide	EXW		lbs	1	USD	0.53	0.055		9/15/2010
Produce	Avocado	Fresh		Organic	World-wide	FOB		lbs	1	USD	0.75	0.055		9/15/2010
Produce	Avocado	Fresh		Conventional	World-wide	FOB		lbs	1	USD	0.70	0.055		9/15/2010
Produce	Avocado	Fresh		Conventional	World-wide	EXW		lbs	1	USD	0.47	0.055		9/15/2010
Produce	Banana	Fresh		Organic	Mexico	EXW		kg	18.14	USD	8.4	1		1/1/2012
Produce	Banana	Fresh		Organic	Mexico	FOB		kg	18.14	USD	10.93	1		1/1/2012
Produce	Banana	Fresh		Conventional	Colombia / Costa Rica / Ecuador / Guatemala / Honduras / Mexico / Peru	EXW/FOB	*	kg	18.14	USD	Contract pricing	0.45		1/2/2014
Produce	Banana	Fresh		Organic	Ecuador	EXW	*	kg	18.14	USD	9.05	1		1/2/2014
Produce	Banana	Fresh		Organic	Ecuador	FOB		kg	18.14	USD	11.6	1		1/2/2014



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Produce	Banana	Fresh		Organic	Peru	EXW	*	kg	18.14	USD	8.55	1		1/2/2014
Produce	Banana	Fresh		Organic	Peru	FOB		kg	18.14	USD	12	1		1/2/2014
Produce	Banana	Banana for processing		Organic	World-wide	EXW		MT	1	USD	160	22.5		6/23/2014
Produce	Banana	Banana for processing		Conventional	World-wide	EXW		MT	1	USD	107.5	22.5		6/23/2014
Produce	Basil	Fresh		Organic	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.14		3/11/2015
Produce	Bell Pepper	Fresh	All colors	Organic / Conventional	World-wide	EXW/FOB		lbs	1	USD	Commercial price	0.045		5/11/2014
Produce	Bell Pepper	Fresh	Green	Organic / Conventional	World-wide	EXW/FOB		lbs	1	USD	Commercial price	0.02		5/11/2014
Produce	Blackberry	Fresh		Conventional / Organic	Americas	FOB		lbs	1	USD	Commercial price	0.08		12/9/2016
Produce	Blueberry	Fresh		Conventional / Organic	Americas	FOB		lbs	1	USD	Commercial price	0.08		12/9/2016
Produce	Cantaloupe	Fresh		Organic	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.014		4/9/2012
Produce	Cantaloupe	Fresh		Conventional	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.014		5/8/2013
Produce	Cantaloupe	Fresh	All Varieties	Conventional	Guatemala	EXW/FOB		lbs	1	USD	Commercial Price	0.008		3/6/2014
Produce	Clementine	Fresh	Easy peeler	Conventional	South Africa	EXW/FOB	*	lbs	1	USD	Commercial price	0.025		4/18/2012
Produce	Cucumber	Fresh	Slicer	Organic	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.024		4/9/2012
Produce	Cucumber	Fresh	European Hothouse	Organic	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.032		4/9/2012
Produce	Cucumber	Fresh	European Hothouse	Conventional	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.032		7/5/2012
Produce	Cucumber	Fresh	Slicer	Conventional	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.015		5/8/2013
Produce	Eggplant	Fresh	All varieties	Organic	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.04		3/1/2013
Produce	Green Beans	Fresh	All varieties	Conventional	Guatemala	EXW		lbs	1	USD	0.6	0.045		7/5/2012
Produce	Green Beans	Fresh	All varieties	Conventional	Guatemala	FOB		lbs	1	USD	1.1	0.045		7/5/2012
Produce	Green Beans	Fresh		Organic	Mexico	FOB		lbs	1	USD	Commercial price	0.035		11/24/2016
Produce	Green Beans	Fresh		Conventional	Mexico	FOB		lbs	1	USD	Commercial price	0.03		11/24/2016
Produce	Honeydew	Fresh	All Varieties	Organic	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.012		4/9/2012
Produce	Honeydew	Fresh	All Varieties	Conventional	Guatemala	EXW/FOB		lbs	1	USD	Commercial Price	0.01		3/6/2014
Produce	Hot peppers	Fresh	All Varieties	Conventional / Organic	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.065		10/13/2017
Produce	Mango	Fresh		Conventional	South America	EXW	*	lbs	1	USD	0.32	0.064		12/11/2009
Produce	Mango	Fresh		Organic	South America	EXW	*	lbs	1	USD	0.36	0.064		12/11/2009
Produce	Mango	Fresh		Conventional	South America	FOB	*	lbs	1	USD	0.36	0.064		12/11/2009
Produce	Mango	Fresh		Organic	South America	FOB	*	lbs	1	USD	0.41	0.064		12/11/2009
Produce	Mango	Fresh	Francique	Organic	Haiti	Farm Gate	*	fruit units	13	USD	1.75	0.45		2/28/2013



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Produce	Mango	Fresh	Francique	Conventional	Haiti	Farm Gate	*	fruit units	13	USD	1.6	0.45		2/28/2013
Produce	Mango	Fresh		Organic	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.03		7/18/2013
Produce	Mango	Fresh		Conventional	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.02		12/15/2013
Produce	Mini-Carrots	Fresh	Orange	Conventional	Guatemala	EXW/FOB		lbs	1	USD	Commercial Price	0.06		3/6/2014
Produce	Mini-Pepper	Fresh	All colors	Organic / Conventional	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.045		5/10/2014
Produce	Mini-Watermelon	Fresh		Organic	Mexico	FOB		lbs	1	USD	Commercial price	0.017		4/9/2012
Produce	Mini-Watermelon	Fresh		Conventional	Guatemala	EXW/FOB		lbs	1	USD	Commercial Price	0.008		3/6/2014
Produce	Mini-Watermelon	Fresh		Conventional	Mexico	EXW/FOB		lbs	1	USD	Commercial Price	0.012		10/13/2017
Produce	Oranges	Fresh	Mandarin/Clementine	Conventional	Spain	EXW/FOB		lbs	1	USD	Commercial price	0.025		8/27/2017
Produce	Oranges	Fresh	Navel	Conventional	South Africa	EXW/FOB	*	lbs	1	USD	Commercial price	0.02		4/18/2012
Produce	Peaches	Fresh		Organic	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.056		4/9/2012
Produce	Pear	Fresh		Organic	Argentina	EXW		lbs	1	USD	0.286	0.036		2/2/2015
Produce	Pear	Fresh		Organic	Argentina	FOB		lbs	1	USD	0.263	0.036		2/2/2015
Produce	Peas	Fresh	All varieties	Conventional	Guatemala	EXW		lbs	1	USD	0.62	0.045		7/5/2012
Produce	Peas	Fresh	All varieties	Conventional	Guatemala	FOB		lbs	1	USD	1.12	0.045		7/5/2012
Produce	Pineapple	Fresh		Conventional	Costa Rica	EXW	*	lbs	1	USD	0.259	0.023		12/1/2009
Produce	Pineapple	Fresh		Organic	Costa Rica	EXW	*	lbs	1	USD	0.318	0.023		12/1/2009
Produce	Pineapple	Fresh		Conventional	Costa Rica	FOB	*	lbs	1	USD	0.286	0.023		12/1/2009
Produce	Pineapple	Fresh		Organic	Costa Rica	FOB	*	lbs	1	USD	0.345	0.023		12/1/2009
Produce	Raspberry	Fresh		Conventional / Organic	Americas	FOB		lbs	1	USD	Commercial price	0.08		12/9/2016
Produce	Squash	Fresh	Acorn / Butternut	Organic	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.02		10/17/2013
Produce	Squash	Fresh	Delicata / Kabocha / Pie Pumpkin / Spaghetti	Organic	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.025		10/17/2013
Produce	Squash	Fresh	Sunburst	Organic	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.05		10/17/2013
Produce	Squash	Fresh	Yellow	Organic	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.04		10/17/2013
Produce	Squash	Fresh	Zucchini	Organic	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.03		10/17/2013
Produce	Squash	Fresh	Yellow	Conventional	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.015		7/8/2015
Produce	Squash	Fresh	Grey / Zucchini / Butternut / Spaghetti / Kabocha	Conventional	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.013		7/8/2015
Produce	Strawberry	Fresh		Organic	Americas	FOB		lbs	1	USD	Commercial price	0.05		1/18/2017
Produce	Strawberry	Fresh		Conventional	Americas	FOB		lbs	1	USD	Commercial price	0.05		3/12/2015
Produce	Table Grape	Fresh		Conventional	Chile	EXW		kg	1	USD	0.88	0.17		12/1/2009



Product Category	Product	Product Form	Product Characteristic	Quality	Country/Region	Incoterm Level	Special Price Terms	Unit	Quantity	Currency	Fair Trade Minimum Price	Fair Trade Premium	Relevant Market Price	Effective Date
Produce	Table Grape	Fresh		Organic	Chile	EXW		kg	1	USD	1.01	0.17		12/1/2009
Produce	Table Grape	Fresh		Conventional	Chile	FOB		kg	1	USD	1.1	0.17		12/1/2009
Produce	Table Grape	Fresh		Organic	Chile	FOB		kg	1	USD	1.27	0.17		12/1/2009
Produce	Table Grape	Fresh		Conventional	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.032		4/9/2012
Produce	Table Grape	Fresh		Organic	Mexico	EXW/FOB		lbs	1	USD	Commercial Price	0.043		4/9/2012
Produce	Tomatillo	fresh		Conventional	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.02		5/8/2013
Produce	Tomato	Fresh	Roma	Organic	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.02		4/9/2012
Produce	Tomato	Fresh	Grape	Organic	Mexico, USA	EXW/FOB		lbs	1	USD	Commercial price	0.05		8/28/2017
Produce	Tomato	Fresh	Cherry	Organic	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.05		7/5/2012
Produce	Tomato	Fresh	Tomatoes on the Vine	Organic	Mexico, USA	EXW/FOB		lbs	1	USD	Commercial price	0.04		10/20/2017
Produce	Tomato	Fresh	Beefsteak / Roma on vine in clamshell	Organic	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.05		7/6/2012
Produce	Tomato	Fresh	Roma on vine loose	Organic	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.02		7/6/2012
Produce	Tomato	Fresh	Cherry on vine	Organic	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.07		7/6/2012
Produce	Tomato	Fresh	Beefsteak	Conventional	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.02		7/6/2012
Produce	Tomato	Fresh	Cherry	Conventional	USA	EXW/FOB		lbs	1	USD	Commercial price	0.04		8/28/2017
Produce	Tomato	Fresh	Tomatoes on the Vine	Conventional	Mexico, USA	EXW/FOB		lbs	1	USD	Commercial price	0.03		8/28/2017
Produce	Tomato	Fresh	Grape	Conventional	Mexico, USA	EXW/FOB		lbs	1	USD	Commercial price	0.04		8/28/2017
Produce	Tomato	Fresh	Heirloom	Conventional	Mexico	EXW/FOB		lbs	1	USD	Commercial Price	0.05		11/15/2013
Produce	Tomato	Fresh	Heirloom	Organic	Mexico	EXW/FOB		lbs	1	USD	Commercial Price	0.06		11/15/2013
Produce	Tomato	Fresh	Kumato / Campari	Conventional	Mexico	EXW/FOB		lbs	1	USD	Commercial Price	0.05		12/15/2013
Produce	Watermelon	Fresh		Conventional	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.006		4/9/2012
Produce	Watermelon	Fresh		Organic	Mexico	EXW/FOB		lbs	1	USD	Commercial price	0.008		4/9/2012
Produce	Watermelon	Fresh	Large, Seedless	Conventional	Guatemala	EXW/FOB		lbs	1	USD	Commercial Price	0.0045		3/6/2014
Produce	Pineapple	Processed		Organic	South America	EXW	*	lbs	1	USD	0.14	0.01		12/17/2014
Produce	Pineapple	Processed		Conventional	South America	EXW	*	lbs	1	USD	0.09	0.01		12/17/2014
Produce	Pineapple	Processed		Organic	South America	FOB	*	lbs	1	USD	0.16	0.01		12/17/2014
Produce	Pineapple	Processed		Conventional	South America	FOB	*	lbs	1	USD	0.11	0.01		12/17/2014
Produce	Pineapple	Juice	Not from concentrate	Organic	World-wide	FOB		MT	1	USD	650	60		12/17/2014
Produce	Pineapple	Juice	Not from concentrate	Conventional	World-wide	FOB		MT	1	USD	550	50		12/17/2014
Produce	Pineapple	Juice	concentrate	Organic	World-wide	FOB		MT	1	USD	1950	195		12/17/2014





Product Category	Product	Product Form	Product Characteristic	Quality	Country/Region	Incoterm Level	Special Price Terms	Unit	Quantity	Currency	Fair Trade Minimum Price	Fair Trade Premium	Relevant Market Price	Effective Date
Produce	Pineapple	Juice	concentrate	Conventional	World-wide	FOB		MT	1	USD	1600	160		12/17/2014
Seafood	Atlantic sea scallop (Placopecten magellanicus)	Frozen			United States	EXW				USD	Commercial price	\$0.15/lb shucked		12/2/2016
Seafood	Coho salmon (Oncorhynchus kisutch)	Frozen			United States	EXW				USD	Commercial price	\$0.13/lb whole fish		5/1/2017
Seafood	Pacific blue shrimp (Litopenaeus stylirostris)	Frozen			Mexico	EXW				USD	Commercial price	6% of ex-vessel price		8/16/2015
Seafood	Pacific brown shrimp (Farfantepenaeus californiensis)	Frozen			Mexico	EXW				USD	Commercial price	6% of ex-vessel price		8/16/2015
Seafood	Pacific white shrimp (Litopenaeus vannamei)	Frozen			Mexico	EXW				USD	Commercial price	6% of ex-vessel price		8/16/2015
Seafood	Skipjack tuna (Katsuwonus pelamis)	Canned			Islamic Republic of Maldives	EXW				USD	Commercial price	3% of ex-vessel price		1/16/2016
Seafood	Skipjack tuna (Katsuwonus pelamis)	Canned			Solomon Islands	EXW				USD	Commercial price	\$0.017/lb whole fish		12/13/2017
Seafood	Sockeye salmon (Oncorhynchus nerka)	Frozen			United States	EXW				USD	Commercial price	\$0.13/lb whole fish		5/1/2017
Seafood	Yellowfin tuna (Thunnus albacares)	Frozen			Indonesia	EXW				USD	Commercial price	\$0.15/kg whole fish \$0.30/kg clean loin		8/2/2016
Seafood	Yellowfin tuna (Thunnus albacares)	Frozen			Islamic Republic of Maldives	EXW				USD	Commercial price	\$0.15/kg whole fish \$0.30/kg clean loin		6/2/2016
Seafood	Yellowfin tuna (Thunnus albacares)	Canned			Islamic Republic of Maldives	EXW				USD	Commercial price	\$0.017/lb whole fish		12/13/2017
Seafood	Yellowfin tuna (Thunnus albacares)	Canned			Solomon Islands	EXW				USD	Commercial price	\$0.017/lb whole fish		12/13/2017
Seed Cotton	Seed Cotton		<i>Gossypium hirsutum, herbaceum, arboreum</i>	Conventional	Central America	EXW		kg	1	EUR	0.41	0.05		10/15/2011
Seed Cotton	Seed Cotton		<i>Gossypium hirsutum, herbaceum, arboreum</i>	Organic	Central America	EXW		kg	1	EUR	0.49	0.05		10/15/2011
Seed Cotton	Seed Cotton		<i>Gossypium barbadense</i> (e.g. Giza, PIMA)	Conventional	Central America	EXW		kg	1	EUR	0.49	0.05		10/15/2011
Seed Cotton	Seed Cotton		<i>Gossypium barbadense</i> (e.g. Giza, PIMA)	Organic	Central America	EXW		kg	1	EUR	0.59	0.05		10/15/2011



Product Category	Product	Product Form	Product Characteristic	Quality	Country/Region	Incoterm Level	Special Price Terms	Unit	Quantity	Currency	Fair Trade Minimum Price	Fair Trade Premium	Relevant Market Price	Effective Date
Seed Cotton	Seed Cotton		<i>Gossypium hirsutum, herbaceum, arboreum</i>	Conventional	Northern Africa	EXW		kg	1	EUR	0.4	0.05		10/15/2011
Seed Cotton	Seed Cotton		<i>Gossypium hirsutum, herbaceum, arboreum</i>	Organic	Northern Africa	EXW		kg	1	EUR	0.48	0.05		10/15/2011
Seed Cotton	Seed Cotton		<i>Gossypium barbadense</i> (e.g. Giza, PIMA)	Conventional	Northern Africa	EXW		kg	1	EUR	0.48	0.05		10/15/2011
Seed Cotton	Seed Cotton		<i>Gossypium barbadense</i> (e.g. Giza, PIMA)	Organic	Northern Africa	EXW		kg	1	EUR	0.58	0.05		10/15/2011
Seed Cotton	Seed Cotton		<i>Gossypium hirsutum, herbaceum, arboreum</i> Staple length of 25 mm and longer. *	Conventional	Southern Asia	EXW		kg	1	EUR	0.44	0.05		10/15/2011
Seed Cotton	Seed Cotton		<i>Gossypium hirsutum, herbaceum, arboreum</i> Staple length of 24.5 mm and shorter. *	Conventional	Southern Asia	EXW		kg	1	EUR	0.39	0.05		10/15/2011
Seed Cotton	Seed Cotton		<i>Gossypium hirsutum, herbaceum, arboreum</i> Staple length of 25 mm and longer. *	Organic	Southern Asia	EXW		kg	1	EUR	0.53	0.05		10/15/2011
Seed Cotton	Seed Cotton		<i>Gossypium hirsutum, herbaceum, arboreum</i> Staple length of 24.5 mm and shorter. *	Organic	Southern Asia	EXW		kg	1	EUR	0.47	0.05		10/15/2011
Seed Cotton	Seed Cotton		<i>Gossypium barbadense</i> (e.g. Giza, PIMA)	Conventional	Southern Asia	EXW		kg	1	EUR	0.53	0.05		10/15/2011
Seed Cotton	Seed Cotton		<i>Gossypium barbadense</i> (e.g. Giza, PIMA)	Organic	Southern Asia	EXW		kg	1	EUR	0.64	0.05		10/15/2011
Sports Balls	Sports Balls				World-wide	FOB	*				Commercial price	10% of the commercial price		1/1/2004
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Conventional / Organic	India - Darjeeling	Auction / FOB	*	kg	1	USD	Commercial price	0.5		11/1/2010
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Conventional	North India	Auction / FOB	*	kg	1	USD	2	0.5		11/1/2010



Product Category	Product	Product Form	Product Characteristic	Quality	Country/Region	Incoterm Level	Special Price Terms	Unit	Quantity	Currency	Fair Trade Minimum Price	Fair Trade Premium	Relevant Market Price	Effective Date
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Organic	North India	Auction / FOB	*	kg	1	USD	2.2	0.5		11/1/2010
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Conventional	South India except Nilgiri	Auction / FOB	*	kg	1	USD	1.6	0.5		11/1/2010
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Organic	South India except Nilgiri	Auction / FOB	*	kg	1	USD	1.8	0.5		11/1/2010
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Conventional	India - Nilgiri	Auction / FOB	*	kg	1	USD	2	0.5		11/1/2010
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Organic	India - Nilgiri	Auction / FOB	*	kg	1	USD	2.2	0.5		11/1/2010
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Conventional	Sri Lanka	Auction / FOB	*	kg	1	USD	2.4	0.5		11/1/2010
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Organic	Sri Lanka	Auction / FOB	*	kg	1	USD	2.6	0.5		11/1/2010
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Conventional	China	Auction / FOB	*	kg	1	USD	1.2	0.5		11/1/2010
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Organic	China	Auction / FOB	*	kg	1	USD	1.4	0.5		11/1/2010
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Conventional	Asia (except China, India, Sri Lanka)	Auction / FOB	*	kg	1	USD	1.4	0.5		11/1/2010
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Organic	Asia (except China, India, Sri Lanka)	Auction / FOB	*	kg	1	USD	1.6	0.5		11/1/2010



Product Category	Product	Product Form	Product Characteristic	Quality	Country/Region	Incoterm Level	Special Price Terms	Unit	Quantity	Currency	Fair Trade Minimum Price	Fair Trade Premium	Relevant Market Price	Effective Date
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Conventional	Kenya	Auction	*	kg	1	USD	1.7	0.5		11/1/2010
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Conventional	Kenya	FOB	*	kg	1	USD	1.8	0.5		11/1/2010
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Organic	Kenya	Auction	*	kg	1	USD	1.9	0.5		11/1/2010
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Organic	Kenya	FOB	*	kg	1	USD	2	0.5		11/1/2010
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Conventional	Tanzania	Auction	*	kg	1	USD	1.5	0.5		11/1/2010
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Conventional	Tanzania	FOB	*	kg	1	USD	1.6	0.5		11/1/2010
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Organic	Tanzania	Auction	*	kg	1	USD	1.7	0.5		11/1/2010
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Organic	Tanzania	FOB	*	kg	1	USD	1.8	0.5		11/1/2010
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Conventional	Malawi	Auction	*	kg	1	USD	1.1	0.5		11/1/2010
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Conventional	Malawi	FOB	*	kg	1	USD	1.4	0.5		11/1/2010
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Organic	Malawi	Auction	*	kg	1	USD	1.3	0.5		11/1/2010



Product Category	Product	Product Form	Product Characteristic	Quality	Country/Region	Incoterm Level	Special Price Terms	Unit	Quantity	Currency	Fair Trade Minimum Price	Fair Trade Premium	Relevant Market Price	Effective Date
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Organic	Malawi	FOB	*	kg	1	USD	1.6	0.5		11/1/2010
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Conventional	Rwanda	Auction / FOB	*	kg	1	USD	2	0.5		11/1/2010
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Organic	Rwanda	Auction / FOB	*	kg	1	USD	2.2	0.5		11/1/2010
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Conventional	Burundi, Comoros, Djibouti, Eritrea, Ethiopia, Madagascar, Mauritius, Mayotte, Mozambique, Seychelles, Somalia, Zambia, Zimbabwe	Auction	*	kg	1	USD	1.4	0.5		11/1/2010
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Conventional	Burundi, Comoros, Djibouti, Eritrea, Ethiopia, Madagascar, Mauritius, Mayotte, Mozambique, Seychelles, Somalia, Zambia, Zimbabwe	FOB	*	kg	1	USD	1.5	0.5		11/1/2010
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Organic	Burundi, Comoros, Djibouti, Eritrea, Ethiopia, Madagascar, Mauritius, Mayotte, Mozambique, Seychelles, Somalia, Zambia, Zimbabwe	Auction	*	kg	1	USD	1.6	0.5		11/1/2010



Product Category	Product	Product Form	Product Characteristic	Quality	Country/Region	Incoterm Level	Special Price Terms	Unit	Quantity	Currency	Fair Trade Minimum Price	Fair Trade Premium	Relevant Market Price	Effective Date
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Organic	Burundi, Comoros, Djibouti, Eritrea, Ethiopia, Madagascar, Mauritius, Mayotte, Mozambique, Seychelles, Somalia, Zambia, Zimbabwe	FOB	*	kg	1	USD	1.7	0.5		11/1/2010
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Conventional	Middle Africa, Northern Africa, Southern Africa, Western Africa	Auction / FOB	*	kg	1	USD	1.2	0.5		11/1/2010
Tea	Camellia (i.e. black tea, green tea)		All teas produced using CTC method; Fannings and Dust produced using orthodox method	Organic	Middle Africa, Northern Africa, Southern Africa, Western Africa	Auction / FOB	*	kg	1	USD	1.4	0.5		11/1/2010
Tea	Camellia (i.e. black tea, green tea)		All teas produced using orthodox method (except fannings and dust)	Conventional / Organic	World-wide		*	kg	1	USD	Commercial price	1.1		11/1/2010
Tea	Camellia (i.e. black tea, green tea)	Instant tea		Conventional	World-wide		*	kg	1	USD	Commercial price	15% of the commercial price		11/1/2010
Tea	Camellia (i.e. black tea, green tea)	Instant tea		Organic	World-wide		*	kg	1	USD	Commercial price	10% of the commercial price		11/1/2010
Wine	Wine grapes			Conventional	South Africa	Farm Gate		kg	1	EUR	0.15	0.05		1/2/2004
Wine	Wine grapes			Organic	South Africa	Farm Gate		kg	1	EUR	0.176	0.05		1/2/2004
Wine	Wine grapes			Conventional	South America	EXW		kg	1	EUR	0.25	0.05		3/31/2010
Wine	Wine grapes			Organic	South America	EXW		kg	1	EUR	0.3	0.05		3/31/2010

